	HIGHLY SPECIALISED	CORE
	Work Category	Work Category
	Agency, Global	Corporate services, insurance
	Boilers	HSSE, waste management
	Corporate services, consultancy services	Instrumentation
\Box	Corporate services, Finance/audit	IT, network structures
\Box	Corporate services, legal	IT communication infrastructure
\Box	Corporate services, medical	IT communication system, radio system
	Corrosion Protection, Testing	IT communications, telephone system
	Electrical	
\exists	Fleet, Buying House	
Ħ	Fleet, Classification society	
	Fluid Analysis	
	HSSE, Emergency responses	
\Box	HSSE, Environmental services	
	HSSE, specialised fire and safety equipment	
	HSSE, risk assessment services	
	IT communications, Specialised	
	IT, end user computing	
\Box	IT, hosting and storage	
	IT, specialist software license and maintenance	
	IT, system development and specialist services	
\Box	Machinery, Cargo Handling System	
\Box	Machinery, Compressors	
Ħ	Machinery, Engines and Turbines	
H	Machinery, Mooring, Hydraulic Systems and Power Packs	
H	Machinery, Pumps	
Ħ	Machinery, Refrigeration and Air Conditioning Plant	
$\overline{\sqcap}$	Navigation	
Ħ	Product carriers design, specialists	
	Resources, Specialised Manpower	
	Ships Structure, Repairs and Renewals	
\Box	Surveyors	
_		
	Product group	Product group
	Corrosion Protection	Ships Structure, Steel Fittings
	Bunker Fuel	Pipework, Valves and Fittings
	Machinery, Cranes, Hoists and Lifts	
\Box	Machinery, Fluid Conditioning Equipment	
	Machinery, Heat Exchangers and Air Receivers	
	Machinery, Propulsion and Steering	
	Machinery, Specialised Fans	
	Medical materials and equipment	
	Pipework, Eductor Systems	
	Pipework, Thermal Insulation and Lagging	
	Specialised Training	

BASIC	DEVELOPMENT
Work Category	Work Category
Air conditioning RAC and split unit	Aftermarket, instrumentation
Catering and hotel services	Agency, local
Corporate services, media	Civil industrical building
Fleet, victualing	Civil infrastructure
HSSE, general onshore fire and safety equipment	Corporate services, event management
HSSE, PPE	Corporate services, travel
HSSE, Security services	Courier services
Light vehicle	Fleet, Accommodation furnishings and fittings
Medium/Heavy vehicle	Fleet, general stores (chandlery)
Resources, Office support services	Fleet, Hotel Services
	Freight Forwarding services
	HSSE, general fleet fire and safety equipment
	IT, Security Services
	Logistic Workshop Services
	Rental, Accomodation
	Supply/support vessels
	Warehouse
Product group	Product group
Civil, materials and equipment	Abrasives, polishes and compound
Corporate, Office materials and equipment	Corporate, Gift vouchers
Corporate, Textiles and apparels	Machinery, General Fans
IT, Materials and equipment	Machinery, Workshop Equipment and Tools
Training, basic and soft skills	